



09.30 am	Welcome remarks ABVCAP Apex-Brasil Google	
09.45 am	What Brazilian funds and startups need to know about offshore investments Eric Save, Partner K&L Gates LLP Guilherme Potenza, Partner, Veirano Advogados	
10.25 am	Immigration and Intellectual Property Issues in the US for Brazilian or Brazilian-Owned Startups Brian Graham, Partner, K&L Gates LLP Britt Anderson, Partner, K&L Gates LLP	
11.05 am	Track A (Companies)	Track B (Fund Managers)
	Setting up your company in the US Moderated by: Fernanda Baker, Apex-Brasil Michel de Amorim, Drummond Advisors Carolina Reis, Founder/CEO, OneSkin	Fund structures and regulatory considerations involved in raising capital from U.S. investors Cary Meer, K&L Gates LLP Sasha Burstein, K&L Gates LLP
12.05 pm	Lunch	
01.00 pm	Startup Fundraising 101 David Ehrenberg, Founder and CEO at Early Growth Financial Services	Learning from experience: Fundraising in the US Moderated by Robert Linton, ABVCAP
02.00 pm	Decoding Silicon Valley and Effective Investor Communications Moderated by: Rodrigo Menezes, Derraik & Menezes. Michelle Messina, CEO, Explora International	How to take your company to a successful exit?
02.45 pm	Capital strategies and solutions: how venture debt works? Andy Tsao, Managing Director, Silicon Valley Bank	
03.30 pm	Coffee break	
04.00 pm	“Go hard or Go home” Pitch Session Learn how to craft your pitch from a panel of investors and gain on the spot feedback Judges: Pedro Sorrentino, ONE VC	
05.00 pm	Adjournment	